

TASK: Create a 3 step email marketing sequence for an abandoned cart for TTT Academy. Identify the stages of the funnel you're writing the email sequences for.





## TTT NAAM TOH SUNA HI HOGA

Hello there, remember us? You were recently on our website and added our favorite writing course to your cart but it seems you have forgotten about it.

Don't worry, we have got your back.
Take control of your career by choosing WTS PRO.



Move kariye towards your cart Improve kariye aapki art Suniye apne dil ki baat

**Return to Cart** 

For further queries contact us at support@mail.terriblytinytales.com



## Don't be a Ghajini, Remember your Cart!

Kaise mujhe tum bhool gaye? Forgetfullnes pe aaye na yakeen :(

If you too suffer from short term memory loss, we are here to freshen up your mind and take you back to the reasons you may want to consider WTS PRO.

Live Classes with Experts

Community Building

Graded Assignments

100% Placement Assistance

Certificate of Completion

Lifetime Access to Job Portal

Click here to Checkout

**Back to Cart** 

For further queries contact us at support@mail.terriblytinytales.com



## Jiyo, Khush Raho, TTT Enrollment Karo. Kya Pata, Kal Ho Naa Ho..

Life is short, and there's **no better time than now** to invest in yourself. Move towards the checkout for a **once in a lifetime opportunity and discount**.



Embrace the writer in you and start living your best life today!

## Offer Expires Tonight @ 11 PM

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### WHAT and WHY

#### Email #1: Awareness Stage

The first slide mail email focuses on the "awareness" stage. The subject line (*naam toh suna hi hoga*) and content aim to create awareness about the abandoned cart and the importance of seizing opportunities. The 3 line poem also focuses on listening to their hearts and going towards the carts.

#### Email #2: Consideration Stage

The second slide mail centers on the "consideration" stage. Again the subject line (*don't be a Ghajini*) tries to remind them of their cart. This time I have also included 6 great perks why one should enroll in the course.

### Email #3: Decision Stage

The third slide mail relates to the "decision" stage. By reminding users that life is short and opportunities should be seized because *kal ho naa ho*, it encourages them to take action and complete their enrollment. Providing a great discount offer and giving them a deadline will make them want to act fast. The mail also tries to push that enrolling this course will lead to a great life and career if they are interesting in writing.

#### **OVERALL:**

I have tried to use famous Bollywood references and immediate call to actions in each mail. I have also tried to use humor and tried to make them as personal and directed to the reader as possible.

## ek TTT course ki keemat, tum kya jaano ramesh babu?



# STOP WASTING TIME START WRITING NOW